



ITT50 Product Pricing			
BIDDER NAME:		SIGNET	
			What does "Index" represent? (i.e., MSRP, Enterprise Price list, Bidder's invoice cost, etc)?
Manufacturer Name	Manufacturer Product Group, Family, etc.	% discount	
Adtran	Pricing Band A, CAN	20.00%	MSRP
Adtran	Pricing Band B, K, C, C1, C2, K	27.00%	MSRP
Adtran	Pricing Band R	15.00%	MSRP
Adtran	Pricing Band V	2.00%	MSRP
Adtran	Pricing Band E*, F	2.00%	MSRP
Rauland	All	30.00%	MSRP
Ascom	All ( - Maintenance)	27.00%	MSRP
Ascom	Maintenance	2.00%	MSRP
Vertical	All	2.00%	MSRP
Zultys	All	23.00%	MSRP
NEC	SMB	46.00%	MSRP
NEC	SV8500	38.00%	MSRP
NEC	Univerge 3C	23.00%	MSRP
NEC	DSX40-80-160	2.00%	MSRP
NEC	SL1100	2.00%	MSRP
NEC	Software Services	2.00%	MSRP
Additional Discounts:			
Volume Discounts - Describe basis for volume discounts over and above discounts provided above. For example, if the Commonwealth discount percentage from Index price is 40%, an additional discount of 2% for orders over \$50,000 would be interpreted as a discount of 42% on such items.			
	Dollar threshold		Addl % discount
Volume discount 1	\$100,000		0.50%
Volume discount 2	\$250,000		1.00%
Volume discount 3	\$500,000		5.00%
Volume discount 4	\$1,000,000		10.00%
Other Discounts:			
Describe any additional discounts available (see "Volume Discounts" above for definition of "additional"):			
Describe basis for discount (e.g., educational discount, discount based on equipment type, discount based on other factors:			
Discount basis	Threshold if applicable		Addl % discount
NA	NA		NA
Discounts will be considered cumulative unless otherwise specified below. That is, if the Commonwealth discount percentage is 40%, the additional volume discount for purchases over \$100,000 is 2%, and the additional educational discount is 3%, it will be considered that an educational institution purchasing a configuration with a cost of \$100,000 will receive a discount of 45%.			
Specify any non-cumulative discounts below:			