



Service • Life Safety • Integrated Security • Communications • Healthcare Communications • Audio Visual



FAC64 CATEGORY 2 - Security Equipment, Systems and Related Services APPROVED MANUFACTURERS

INSTRUCTIONS

1. Bidder must provide discount percentage % off
2. Bidder must list only manufacturers whose products they are certified to sell, install, and service.
3. Bidder must indicate their certification level for each manufacturers products if applicable
4. Bidder must provide the type of catalog pricing is based on. Catalog must be Commercial pricing or equivalent.
5. Bidder must provide the original standard warranty in months (example 36 months)
6. Bidder must indicate if an extended warranty can be purchased by customers for each manufacturer.

Company Profile - Category 2 Equipment and Services Your Company Provides

YES (Mark X if Yes)

NO (Mark X if No)

Configuration and Integration of Access Control Systems
Configuration and Integration of Security Cameras/Surveillance Systems

Note: vendors may add capabilities at any time throughout the life of the contract

Standard Warranty must be at least one year. If manufacturer's warranty is less, bidder must make up the difference.

Minimum number of months in Standard warranty column = twelve (12)

AUTHORIZED MANUFACTURERS

List all manufacturers' products you plan to offer under the contract. Include all core equipment, including cabling. Ancillary/miscellaneous components do not have to be included. Awarded vendors will have to submit an itemized cost summary for ancillary/miscellaneous items after being selected by an Eligible Entity to perform work under the contract.

Manufacturers Products Certified to Sell, Install, and Service	Certification Level (if applicable)	Discount Percentage % off	Catalog Type (Commercial, Government, etc.)	Standard Warranty IN MONTHS	Extended Warranty Available for purchase? YES OR NO
Adtran	Strategic Partner	5%	Commerical	12	YES
Aiphone	NA	32%	Commerical	12	NO
Altronix	NA	32%	Commerical	36	NO
APC	NA	5%	Commerical	12	NO
Arecont	Strategic Partner	25%	Commerical	12	NO
Assa Abloy	Strategic Partner	25%	Commerical	12	NO
Axis	Strategic Partner	5%	Commerical	36	NO

Manufacturers Products Certified to Sell, Install, and Service	Certification Level (if applicable)	Discount Percentage % off	Catalog Type (Commercial, Government, etc.)	Standard Warranty IN MONTHS	Extended Warranty Available for purchase? YES OR NO
Belden	Strategic Partner	10%	Commerical	12	YES
BOSCH Security	Strategic Partner	32%	Commerical	36	NO
BOSCH Video	Strategic Partner	32%	Commerical	36	NO
Cardinal Peak	Strategic Partner	6%	Commerical	12	NO
Comnet	NA	22%	Commerical	36	NO
DMP	Strategic Partner	25%	Commerical	36	NO
DSX	Strategic Partner	25%	Commerical	24	NO
Easy Lobby	Strategic Partner	5%	Commerical	12	NO
EST	Strategic Partner	25%	Commercial	36	YES
exacqVision	NA	5%	Commercial	36	YES
Fluidmesh	NA	8%	Commercial	12	NO
Fortem	Strategic Partner	15%	Commercial	12	YES
Genetec	Strategic Partner	12%	Commercial	12	YES
Hirsch	Strategic Partner	25%	Commercial	24	NO
Hubbell Premise Wiring	Strategic Partner	25%	Commercial	12	NO
IQInvision	NA	12%	Commercial	12	YES
Isonas	NA	2%	Commercial	12	NO
Keltron	NA	25%	Commercial	12	NO
Louroe	NA	25%	Commercial	12	NO
Middle Atlantic	NA	25%	Commercial	36	NO
Montgomery Technologies	NA	5%	Commercial	12	YES
NEC	Strategic Partner	25%	Commercial	12	YES
OnSSI	Strategic Partner	15%	Commercial	12	YES
Panasonic	Strategic Partner	30%	Commercial	36	NO
Pelco	Strategic Partner	25%	Commercial	36	NO
Radio Design Labs	Strategic Partner	15%	Commercial	36	NO
Rauland	Strategic Partner	15%	Commercial	60	NO
S2	Strategic Partner	30%	Commercial	24	NO
Shooter Detection Systems	Strategic Partner	2%	Commercial	12	YES
Samsung	Strategic Partner	27%	Commercial	36	NO
SecureTech Systems, Inc.	NA	2%	Commercial	24	YES
Sony	Strategic Partner	25	Commercial	12	YES
Superior Essex	Strategic Partner	25%	Commercial	12	NO
Talk-A-Phone	NA	25%	Commercial	24	NO
Veracity	NA	5%	Commercial	12	YES
VidSys	Strategic Partner	5%	Commercial	6	NO
Windy City Wire	NA	30%	Commercial	12	NO
Winstead	NA	5%	Commercial	24	NO
Zenitel	NA	8	Commercial	24	NO