

OFF40 Product Pricing - RFR Section 3.6
 BIDDER NAME: SIGNET Electronic Systems, Inc.

Bidders must enter the discount or mark-up and index in the table below for those products and services NOT itemized in the COMMBUYS catalog.

Manufacturer Brand Name	Manufacturer Product Group, Family, etc.	OFF40 Category (e.g. 1, 2, 3, 4, or 5)	% mark-up from invoice cost
Adaptive Technologies	45-11-00-00-0000/Video Equipment	2	35.00%
Allen & Heath	45-11-00-00-0000/Audio Equipment	1	35.00%
Ashley	45-11-00-00-0000/Audio Equipment	1	35.00%
Atlas Sound	45-11-00-00-0000/Audio Equipment	1	35.00%
Atlona	45-11-00-00-0000/Peripherals	5	35.00%
Audio-technica	45-11-00-00-0000/Audio Equipment	1	35.00%
Barco	45-11-00-00-0000/Presentation Equipment	3	35.00%
Belden	45-11-00-00-0000/Peripherals	5	35.00%
BENQ	45-11-00-00-0000/Presentation Equipment	3	35.00%
Biamp	45-11-00-00-0000/Audio Equipment	1	35.00%
Bogen	45-11-00-00-0000/Audio Equipment	1	35.00%
Bose	45-11-00-00-0000/Audio Equipment	1	35.00%
Bretford	45-11-00-00-0000/Presentation Equipment	3	35.00%
BrightSign	45-11-00-00-0000/Video Equipment	2	35.00%
C2G	45-11-00-00-0000/Peripherals	5	35.00%
Canon	45-11-00-00-0000/Presentation Equipment	3	35.00%
Canon	45-11-00-00-0000/Presentation Equipment	3	35.00%
Chief	45-11-00-00-0000/Peripherals	5	35.00%
Christie	45-11-00-00-0000/Presentation Equipment	3	35.00%
Clearone	45-11-00-00-0000/Audio Equipment	1	35.00%
Community	45-11-00-00-0000/Audio Equipment	1	35.00%
Comprehensive	45-11-00-00-0000/Peripherals	5	35.00%
Crestron	45-11-00-00-0000/Peripherals	5	35.00%
Crown	45-11-00-00-0000/Audio Equipment	1	35.00%
Da-Lite	45-11-00-00-0000/Audio Equipment	1	35.00%
dbx	45-11-00-00-0000/Audio Equipment	1	35.00%
Denon/Marantz	45-11-00-00-0000/Audio Equipment	1	35.00%
Draper	45-11-00-00-0000/Presentation Equipment	3	35.00%
EAW	45-11-00-00-0000/Audio Equipment	1	35.00%
ElectroVoice	45-11-00-00-0000/Audio Equipment	1	35.00%
Epson	45-11-00-00-0000/Presentation Equipment	3	35.00%
ETR/Media Master	45-11-00-00-0000/Video Equipment	2	35.00%

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Extron	45-11-00-00-0000/Peripherals	5	35.00%
Furman	45-11-00-00-0000/Peripherals	5	35.00%
Gator Cases	45-11-00-00-0000/Peripherals	5	35.00%
Gefen	45-11-00-00-0000/Peripherals	5	35.00%
Hitachi	45-11-00-00-0000/Presentation Equipment	3	35.00%
InFocus	45-11-00-00-0000/Presentation Equipment	3	35.00%
JBL	45-11-00-00-0000/Audio Equipment	1	35.00%
Kramer	45-11-00-00-0000/Peripherals	5	35.00%
LG	45-11-00-00-0000/Presentation Equipment	3	35.00%
Liberty Cable	45-11-00-00-0000/Peripherals	5	35.00%
Lightspeed	45-11-00-00-0000/Audio Equipment	1	35.00%
Listen Technoliges	45-11-00-00-0000/Audio Equipment	1	35.00%
Lowell Manufacturing	45-11-00-00-0000/Audio Equipment	1	35.00%
MediaPointe	45-11-00-00-0000/Presentation Equipment	3	35.00%
Middle Atlantic	45-11-00-00-0000/Peripherals	5	35.00%
Mustang	45-11-00-00-0000/Presentation Equipment	3	35.00%
NEC	45-11-00-00-0000/Presentation Equipment	3	35.00%
Optoma	45-11-00-00-0000/Presentation Equipment	3	35.00%
Panasonic	45-11-00-00-0000/Presentation Equipment	3	35.00%
Paso	45-11-00-00-0000/Audio Equipment	1	35.00%
Premier Mounts	45-11-00-00-0000/Peripherals	5	35.00%
Pro Co	45-11-00-00-0000/Peripherals	5	35.00%
QSC	45-11-00-00-0000/Audio Equipment	1	35.00%
Quam-Nichols	45-11-00-00-0000/Audio Equipment	1	35.00%
Rane	45-11-00-00-0000/Audio Equipment	1	35.00%
RDL	45-11-00-00-0000/Peripherals	5	35.00%
Renkus Heinz	45-11-00-00-0000/Audio Equipment	1	35.00%
RevoLabs	45-11-00-00-0000/Audio Equipment	1	35.00%
RGB Spectrum	45-11-00-00-0000/Peripherals	5	35.00%
Safari Montage	45-11-00-00-0000/Video Equipment	2	35.00%
Samsung	45-11-00-00-0000/Presentation Equipment	3	35.00%
Scalable Display Technologies	45-11-00-00-0000/Presentation Equipment	3	35.00%
Sennheiser	45-11-00-00-0000/Audio Equipment	1	35.00%
Sharp	45-11-00-00-0000/Presentation Equipment	3	35.00%
Shure	45-11-00-00-0000/Audio Equipment	1	35.00%
Sony	45-11-00-00-0000/Presentation Equipment	3	35.00%
Soundcraft	45-11-00-00-0000/Audio Equipment	1	35.00%
Soundtube	45-11-00-00-0000/Audio Equipment	1	35.00%
SunbriteDS	45-11-00-00-0000/Presentation Equipment	3	35.00%
Symetrix	45-11-00-00-0000/Audio Equipment	1	35.00%
Tascam	45-11-00-00-0000/Audio Equipment	1	35.00%

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Telex/BOSCH	45-11-00-00-0000/Audio Equipment	1	35.00%
Tightrope Media	45-11-00-00-0000/Video Equipment	2	35.00%
TOA	45-11-00-00-0000/Audio Equipment	1	35.00%
Toshiba	45-11-00-00-0000/Presentation Equipent	3	35.00%
Tripplite	45-11-00-00-0000/Peripherals	5	35.00%
Vaddio	45-11-00-00-0000/Video Equipment	2	35.00%
Whirlwind	45-11-00-00-0000/Video Equipment	2	35.00%
Williams Sound	45-11-00-00-0000/Video Equipment	2	35.00%
Windy City Wire	45-11-00-00-0000/Peripherals	5	35.00%
Winsted	45-11-00-00-0000/Peripherals	5	35.00%
Xantech	45-11-00-00-0000/Peripherals	5	35.00%
ZeeVee	45-11-00-00-0000/Video Equipment	2	35.00%

Additional Discounts:

Volume Discounts - Describe basis for volume discounts over and above discounts provided above. For example, if the Commonwealth discount percentage from Index price is 40%, an additional discount of 2% for orders over \$50,000 would be interpreted as a discount of 42% on such items.

	Dollar threshold	Addl % discount
Volume discount 1	\$50,000	-2.00%
Volume discount 2	\$75,000	-3.00%
Volume discount 3	\$100,000	-4.00%
Volume discount 4	\$150,000	-5.00%

Insert additional rows above if needed

Other Discounts:

Describe any additional discounts available (see "Volume Discounts" above for definition of "additional"):

Describe basis for discount (e.g., educational discount, discount based on equipment type, discount based on other factors):

Discount basis	Threshold if applicable	Addl % discount
NA	NA	NA

Insert additional rows above if needed

Discounts will be considered cumulative unless otherwise specified below. That is, if the Commonwealth discount percentage is 40%, the additional volume discount for purchases over \$100,000 is 2%, and the additional educational discount is 3%, it will be considered that an educational institution purchasing a configuration with a cost of \$100,000 will receive a discount of 45%.

Specify any non-cumulative discounts below: