

Bidders must list each job title for staff who will be providing services under this contract, and provide a single hourly standard rate and up to two overtime rates for each job title. Alternatively, bidders may show a daily rate, or a combination of daily rates and hourly rates, for each job title. Job titles must be listed regardless of whether these services will be provided by the Bidder or by a subcontractor. If hourly rates for the same functional job title vary based on experience or other factors, this may be reflected in the job title, for example: Technician Level 1, Technician Level 2, Project Manager, etc.

Job Title	Hourly Rate- Standard	Hourly Rate- OT 1*	Hourly Rate- OT 2**	Daily Rate***
Sr. Executive	\$ 145.00	\$ 217.50	\$ 290.00	NA
Sr. Project Manager	\$ 145.00	\$ 217.50	\$ 290.00	NA
Project Manager	\$ 125.00	\$ 187.50	\$ 250.00	NA
Programmer/Software Technician	\$ 125.00	\$ 187.50	\$ 250.00	NA
Engineering/Design Services	\$ 125.00	\$ 187.50	\$ 250.00	NA
Drafting/CAD/As Built Documentation	\$ 95.00	\$ 142.50	\$ 190.00	NA
Shop-Time/Assembly	\$ 95.00	\$ 142.50	\$ 190.00	NA
Training	\$ 95.00	\$ 142.50	\$ 190.00	NA
Service Technician	\$ 125.00	\$ 187.50	\$ 250.00	NA

Insert additional lines as needed.

\*OT Rate 1: Describe when this would apply:

Overtime Hourly Rate 1  
 (Monday - Friday 5:01 p.m. - 6:59 a.m. and all day Saturday)

\*\*OT Rate 2: Describe when this would apply:

Overtime Hourly Rate 2  
 (Sunday and Holiday)

\*\*\*Daily Rate: Bidders offering daily rates must indicate how charges are handled for partial days. For example, would one half hour of work be charged as a full day? Four hours?

Mark-up Over Prevailing Wage Percent

Mark-up  
 (percentage  
 (%) or dollar  
 amount (\$))  

65%
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All geographic areas of the Commonwealth

OR

**County**

Barnstable	65%
Berkshire	65%
Bristol	65%
Dukes	65%
Essex	65%
Franklin	65%
Hampden	65%
Hampshire	65%
Middlesex	65%
Nantucket	65%
Norfolk	65%
Plymouth	65%
Suffolk	65%
Worcester	65%